

Kaiser Partner posts pleasing results for 2014, and has appetite for more.

Vaduz, June 2, 2015 - Wealth management group Kaiser Partner achieved a pleasing result for the 2014 financial year. The Group's consolidated turnover increased by 4 percent, while its operating result (EBIT) was 40 percent up on the prior year. The group's private bank increased its assets under management by 17% and its profit by 23%. The outlook for 2015 is rated as positive.

The privately owned Kaiser Partner Group brings together companies including Präsidial-Anstalt, which is one of Liechtenstein's oldest trustee companies, Kaiser Partner Private Bank, a family office for wealthy families, an investment advisor registered with the US Securities and Exchange Commission, as well as other financial advisory and services companies. At the end of 2014 Kaiser Partner employed around 200 people at its offices in Vaduz and Zollikon-Zurich. The Group looks after assets worth around CHF 25 billion. Its customers come from 20 different countries and include many wealthy families and entrepreneurs.

Kaiser Partner is optimistic about the current year too: "Our good results give us an appetite for more. For 2015 and subsequent years we believe there are growth opportunities in the expansion of our Family Office and our advisory service for families with medium to large wealth. In order to accelerate our growth, we invite outstanding teams with the full-range of wealth advisory skills to join our group as partners," says Fritz Kaiser, Executive Chairman of Kaiser Partner.

Bank increases profit and assets

The Group's private bank achieved a pleasing result in a challenging market environment. Kaiser Partner Privatbank's profit was 23 percent higher than in the previous year at CHF 2.6 million. Gross income went up 10 percent to CHF 16.4 million, while expenditure rose by 11 percent to CHF 13.1 million owing to investment in a new IT platform. The new Avaloq IT system, which Kaiser Partner Privatbank installed in collaboration with its partner B-Source, went live on January 1, 2015.

Privatbank saw client assets under management increase by 17 percent to CHF 2.4 billion in 2014. This rise is mainly due to the inflow of CHF 250 million of net new client money. "We believe this growth trend is the result of our clear focus on fundamental principles such as sustainable investment and tax compliance," says Fritz Kaiser. With a Tier 1 equity ratio of 19 percent the bank is also very solidly capitalized. In 2014 Kaiser Partner Privatbank was once again named "Best Private Bank in Liechtenstein" at the World Finance Awards.

Investment in new business areas

The Group's parent company, Kaiser Beteiligungen Holding, has recently made a number of investments, the latest of which is the acquisition of an offshore wind power project in the German Baltic Sea. This involves the construction of a 500 megawatt wind farm with 80 turbines, which by 2020 should provide over 1 million people in Germany with green electricity. The Seawind Group, part of Kaiser Beteiligungen Holding, has opened a dedicated project office in Hamburg.

Investments have also been made in internet and classic car businesses. The holding company bought Internet firm Ringier Studios from the publisher Ringier in 2013. The firm is now called "21iLAB" and has offices in Zollikon, Saigon and, since 2015, Milan. 21iLAB develops smart digital solutions for the Kaiser Partner Group and its clients. The Classic Car Trust provides services for

collectors of prestigious classic cars. It made its first public appearance in 2014 as the main sponsor of the Mille Miglia.

Press contact:

Bianca Hasler

Chairman's Office Kaiser Partner

Pflugstrasse 10/12

9490 Vaduz, Liechtenstein

Tel.: +423-236-5542

Fax: +423-236-5549

mailto: communications@kaiserpartner.com

<http://kaiserpartner.com>

<http://21ilab.com>

<http://classiccartrust.com/>

<http://seawind.eu/>